Lawrence

354 Merrimack Street Suite 302, Entry C Lawrence, MA 01843 Phone 978-620-3570 Fax 978-683-5894

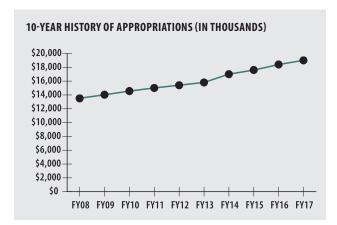
Board Members

William F. Bateman (Chairperson), Ramona Ceballos, Thomas M. Cuddy, Kevin Loughlin, Gina M. Rizzo **Board Administrator**Diane Cockroft **Board Meeting**

Varies



INVESTMENT RETURN (2012-2016, 5 YEAR AND 32 YEAR AVERAGES) 16% 14% 12% 10% 8% 6% 4% 2% 0% 112 13 14 15 16 12–16 85–16



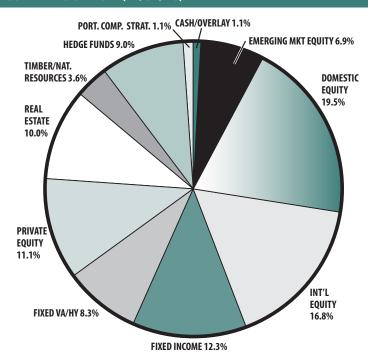
32 years 2016 7.71%	31 years 2015 7.70%	30 years 2014 7.92%
10 years 2016 4.87%	10 years 2015 5.29%	10 years 2014 5.81%
<u>5 years 2016</u> 9.15%	<u>5 years 2015</u> 7.52%	<u>5 years 2014</u> 10.03%

INVESTMENT RETURN HISTORY

ACTUARIAL

► Funded Ratio		45.9%
▶ Date of Last Valuation		01/16
► Actuary		Stone Consulting
► Assumed Rate of Return		7.75%
▶ Funding Schedule		3.6% Increasing
▶ Year Fully Funded		2037
Unfunded Liability		\$215.4 M
▶ Total Pension Appropriation (Fiscal 2017)		\$19.0 M
	ACTIVE	RETIRED
Number of Members	1,600	887
► Total Payroll/Benefit	\$70.0 M	\$23.0 M
Average Salary/Benefit	\$43,700	\$26,000
► Average Age	44	74
► Average Service	10.6 years	NA

ASSET ALLOCATION (12/31/16)



EARNED INCOME OF DISABILITY RETIREES (2015)

► Number of Disability Retirees	103
Number Who Reported Earnings	24
► Number of Excess Earners	0
▶ Total Amount of Refund Due	\$0

▶ 2016 Return	8.09%
▶ 2016 Market Value	\$196.4M
▶ 2012-2016 (Annualized)	9.15%
▶ 1985-2016 (Annualized)	7.71%